

Exclusive Tents

The world is our canvas

Greetings from us all here at Exclusive Tents,

As we approach a decade in specializing in luxury tented accommodation there have been so many improvements to design and quality in all the raw materials we use and we are constantly looking for new ways and materials which to improve the product which we have such a great passion for. We have also developed many new designs, some now with multiple rooms and together with Patrice Belle, our largest tent ever, spanning 2000sqm of indoor space and covered terraces.



UAE - Custom Tent - Private

Thanks to our customers whose dreams and visions drive us to create and innovate new designs and concepts to meet, merge and create a reality of these dreams and visions that often times exceeding their very expectations. We try to innovate and inspire our customers on the limitless

potential of using luxury tents as opposed to conventional structures.

Most guests and tourist in the 21st century are driven by experiences and unforgettable memories, not only in the activities they follow but also in experiential lodging - nothing brings this out like the pure romance of living under canvas and we define ourselves in that "The World Is Our Canvas".

Never before has there been such an open platform which gateways simple innovative

ideas and designs with the creation of “one of a kind” green and environmentally friendly structures such as our Exclusive Tents.

We so love what we do and we do it with a passion. So much so that Paul (CEO/Owner of Exclusive Tents) and his wife Angelika’s permanent home over the last two years, consists of a pavilion of three Exclusive Tents. What other tent company owner is willing to back their product by permanently living in one, not one that we know of.

There are many motivational factors as to why tents are a great choice, be it for a home, office, restaurant, bar, lodging, lounge or any other functional purpose, some are:

- o They offer a quick return on investment if used commercially
- o Eco Friendly
- o Light footprint
- o Quick and easy to install or take down
- o Can be easily relocated
- o Experientially attractive
- o Architecturally elegant
- o Versatile
- o Insulation optional
- o Climate control compatible (HVAC)
- o Fire resistant options
- o Location and terrain is seldom an obstacle
- o Wood frame windows and doors can be installed
- o Tile, stone, wood or carpet flooring can be installed

Exclusive Tents International along with Mr. Valentin Pawlik, the visionary, engineer and operator behind the [4-Rivers Floating Lodge](#) in Cambodia, really managed to get the imagination running wild with the creation of the worlds first ever and still only true floating hotel.

Incomparable:
No roads, No



4 Rivers Floating Lodge - Cambodia

Neighbors, Just Nature. Away from tourist trails there lies a land of unspoiled virgin forest, startling colors, and calls of birds of paradise. However [4-Rivers Floating Lodge](#) is more than a dream retreat. The real beauty is the unique experience this resort offers to clients. Exclusive Tent's designs along with the carefully crafted features of the floating decks enables the resort to relocate as they wish. Within a short amount of time the entire resort can be relocated anywhere along the Tatai River in which it resides. The freedom is within the tents ability to share not only a section of the river with clients, but to offer them an experience unlike any other and to really embrace the river in full. Leaving a minimal footprint with no long lasting impressions to the environment is a huge focus of theirs. This project really opened our eyes to the success it has had in achieving such a delicate feat while also maintaining the luxury that is expected with any other 4-Star resort.

Over the past decade glamping resorts have been popping up worldwide, and this eco friendly lifestyle is not going anywhere anytime soon. After 10 years, over 40 designs, and establishing many of the world's most unique resorts, we still have yet to come close to reaching our limits. Not only are our tents and designs unlike any other, but also we



Banyan Tree - Maldives

can also completely customize your dream tent to ensure that your vision is captured and that your tent is truly one of a kind.

Some recent good news is that we can now offer our tents with stainless steel frames at a lower cost from a new supplier, these cost reductions are quite significant so please be sure to check back with us on some pricing – the stainless steel frames are most commonly used for tents located close to the ocean where rust is a factor and needs to be taken into consideration. On the down side, raw materials prices have gone up and so have the cost of the tents though we always make every effort to offer the best discounts that we can.

As is well known, our luxury tents do require a solid base to be set upon, be it a

wooden platform or concrete plinth so as to give the tent the right tension and rigidity required. Over the years we have had many requests from the tent rental industry (which we to-date have not supplied our tents) for luxury tents that can be setup on the ground for a short period of time and then taken down for use on another day, this has been mainly for use at events or other mobile applications. This concept has also garnered interest from the Tent Rental Industry.

With this in mind we have now started trying to figure out how we can practically make this happen and turn this into a reality – there were quite number of ideas which we played around with verbally but have come to a conclusion that we can actually make it work using a very simple “spider-strap” system of belts to hold the frame in place, install a waterproof ground sheet and we can even add interior carpeting or snap-together wood floors if need be. The tents would obviously need to be pegged to the ground and also braced for wind but all of these issues will be sorted out when we get to build our first such tent. This concept would be very problematic for our large tents but those up to 60-70 sq meters (645-750 sq ft) should work out just fine. This does open up the door to some exciting new opportunities and applications for us and for some of our tents.

Getting to a different topic, security and tents: This is quite a concern to a lot of people and we understand very well that is a real concern. First and foremost, the best form of security is a presence, be it oneself or someone in place to maintain such a presence. Normal homes or buildings get broken into very frequently so a tent is not less of a target to these miscreants.

Here are some ideas that can help with your security:

- A boundary fence and gate is always a good idea particularly if it blends in to the environment.
- Install motion lights facing away from your tents, preferably the dusk to dawn type to save on electricity.
- Specific types of dogs make for an excellent deterrent – The Boerboel breed to mention one.
- Installing lockable wood frame windows and doors to the tent does have it advantages but is not by any means a total solution.
- Motion detection field cameras or security (surveillance) camera systems – the source of these data collectors should be well secured and hidden. Many of these systems can be monitored remotely on smart phones and some can even transmit e-mail notifications.
- Depending of the threat level, electrical fencing and alarms can also be used.
- Some people do not believe in firearms but a ‘cannon’ could come in pretty handy.

We have a client in the USA who has a number of tents who has unfortunately not been able to get county permits for to set them up so they have asked that we please assist in selling these tents. There are two large all wood-pole frame tents, one is 365sqm/3928sqf and the other is 160sqm/1720sqf – These tents will require skilled assistance to be set up which we will try to provide.

There are also the following tents available from this client: 1 x Mambrrr tent, 8 x Kingfisher Tents and 5 x Bateleur Tents all of which include the wood-pole uprights and wood-pole ring beams. These tents are currently in a safe storage facility in the state of Nevada.

For more information on any of these tents please contact mail@exclusivetents.com

Stock Tents: We currently have 5 Kambaku Tents in stock at the factory in S. Africa with details as follows:

3 x units with galvanized steel frames – Sand Color

1 x unit with galvanized steel frame and basic insulation – Sand Color

1 x unit with 304-grade stainless steel frame and basic insulation – Sand Color

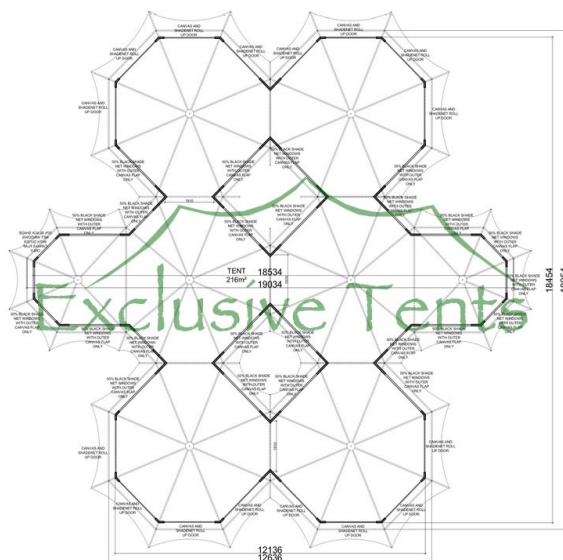
First come, first served.

For more information on any of these tents please contact

mail@exclusivetents.com

One thing we have recently been having a lot of fun with has been developing a number of Multi-room tents of which most we have yet to publish on our Website – we decided that we would first publish them here in our Newsletter and then later in the year on the Website. We have had a few multi-room designs for sometime on the website such as the Futsu, Baobab and the Stanley Tents but today we have close to 14 of these designs of which the

Mavalanga and **Mbazo** are the two newest, each with an opening in the roof.



Mavalanga Tent Design



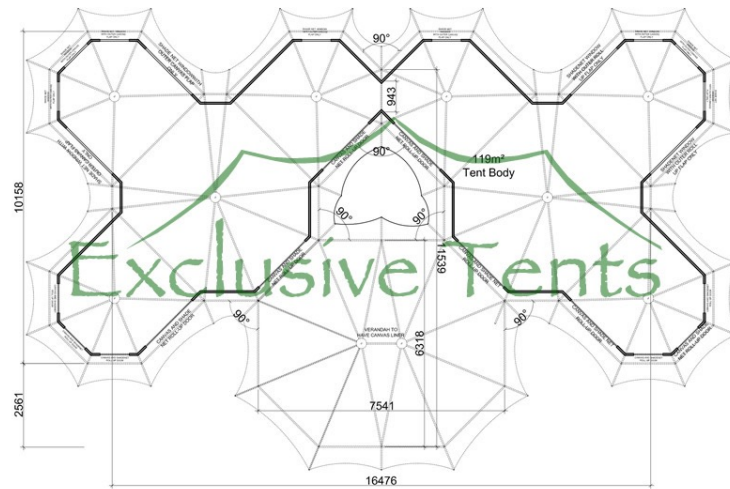
Kambaku Tent - Viacanonici Di San Marco Resort - Italy

Openings in the roof create the opportunity to explore a number of ideas such as outside showers, gardens and water features that can be created within the structure of the tent. With a bit of effort one could even transplant and adult tree into any such opening but it would need to be securely braced so some time to allow it to establish the root system to be able to independently support itself.

Integrating the environment with our tents is a big focus of ours and we try to share this with our clients whenever possible.

Please direct any inquiries about these multi-room tents directly to krazy@exclusivetents.com

Lastly before closing on this newsletter we have asked our associate architect, Mr. Patrice Belle, to include a regular section into our newsletter whenever he can so this will be his first inclusion and we hope you all enjoy sharing in his keen knowledge of tents, insight and participation in our newsletter. We welcome his first contribution:



Mbazo Tent Design

Dear fellow visionaries,

My passion and desire to learn much more about the world of luxury tents - the word 'glamping' had not yet been dreamt up - started innocently enough: In 2008 my friend & colleague, John Evans, found an ideal site near Limoges for a South African investment group planning an African themed leisure park. We were appointed as the project architects for the "African Legends Resort" which was projected to have 200-luxury family sized tents of an irreproachable quality & design, fantasy pool reminiscent of the Great Lakes, and excellent facilities open to guests all year round. Our research to source the most appropriate tents, which provided the best quality, design, longevity and value for money, had a clear winner with Exclusive Tents significantly ahead of the field.

The nascent global financial meltdown resulted in the indefinite postponement of the "African Legends Resort" project. However, the seed had been sown, and our desire to create places & experiences of wonder & delight had found a perfectly matched means of integrating elegant, functional, and ecological design within the most sensitive - and often sensationally beautiful - locations. Luxury tented accommodation, resorts, and diverse alternative activities under canvas are a wonderful way of integrating with nature in a comfortable environment with all modern creature comforts...and with a clear conscience!

The excellent working relationship built between Paul Zway, of Exclusive Tents, John Evans, and me, has resulted in John & me acting as interlocutors facilitating

communication between European customers and Exclusive Tents. But dearer to my heart is the opportunity we now have to work with great clients on some amazing projects, from single luxury tents on a private property to the recently completed, extraordinarily luxurious, true tented resort in the Emirates (much more to follow in a subsequent article...).

Some truly magical creations are possible with canvas tents: They can integrate elegantly with nature's beauty, or they can add a unique element of charm and individuality in the built environment.

As a visual teaser for the Easter weekend, below is a lovely photo of an enchanting installation in the Mediterranean for a private client based upon Exclusive Tents' Joao model. In this project the 90m² tent composed of three 30m² volumes was designed & fitted-out as two gorgeous bedrooms leading from a central 'old World' lounge. The tent is very delicately and sensitively inserted amongst the established trees and vegetation, with a generous deck completing a scene that seems to appear straight from a fantasy novel.

We look forward to sharing some of our projects and thoughts with you in the forthcoming newsletters, and in the meantime please do not hesitate to contact either Exclusive Tents or me if you would like to explore the potential for your tent or progress your project.

Kindest regards,
Patrice

Patrice can be contacted at: [Patrice Belle](#)



Joao Tent - By Patrice Belle

We still have an exciting year of projects ahead of us. Please be sure to like us on Facebook and follow us on Twitter to find out more about recently finished projects, and other news from Exclusive Tents.

Engineered To Bring You Closer To Nature And
Allow You The Romance Of Living Under Canvas,
To Find The True Tranquility And Absolute Pure
Passion Of Life!

Wishing you all well until the next newsletter.

The Exclusive Tents Team

Please remember that we can be followed on Twitter as well as we have a new presence on [Facebook](#), and [Linkedin](#)

To be added to our quarterly newsletter mailing please click [HERE](#)

Visit our blog at: [Exclusive Tents Blog](#)

Thanks from us all at Exclusive Tents

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